



International Solutions

Recent CNA International Solutions Successes

Agents and brokers expect to work with insurance specialists who have the expertise and understanding of their clients' business needs and are able to deliver meaningful solutions. CNA offers these values to its customers. With a powerful legacy, international capabilities rooted in a strong local presence, well-known business insurance expertise, and a deep commitment to our agents, brokers and customers, we offer more than just a policy – we deliver distinctive insurance solutions and a superior customer experience.

BUSINESS DESCRIPTION	TOTAL CNA ENTERPRISE ACCOUNT PREMIUM	INTERNATIONAL COVERAGES WRITTEN	COMPETITIVE ADVANTAGE
Technology	\$387,000	WorldPass® CMP with <u>63</u> local admitted policies	Superior pricing and coverage terms vs. incumbent. Single source solution for Domestic and International
Manufacturing	\$3.2M	WorldPass® CMP with <u>23</u> local admitted policies	CNA Enterprise coordination and competitive pricing
Life Science	\$535,000	WorldPass® CMP with <u>1</u> local admitted policy	Life Science expertise and Risk Control Services were key factors
Financial Institutions	\$112,000	WorldPass® CMP with <u>4</u> local admitted policies	CNA provided the most competitive customer segment terms and conditions
Distributor	\$362,000	WorldPass® CMP with <u>7</u> local admitted policies	CNA provided the Broker with the appropriate terms and services so that the Broker could retain the account
Law Firm	\$162,000	WorldPass® CMP with <u>1</u> local admitted policy	Rate guarantee approach provided on the enterprise placement
Real Estate	\$391,000	WorldPass® CMP with <u>1</u> local admitted policy	New operation that spun off from another enterprise placement
Consultant	\$800,000	WorldPass® CMP with <u>10</u> local admitted policies	International added to existing domestic placement to round out the enterprise account
Technology	\$3.2M	WorldPass® CMP with <u>22</u> local admitted policies	CNA Enterprise coordination to provide the best terms and conditions
Financial Institutions	\$390,000	WorldPass® CMP with <u>17</u> local admitted policies	Provided one day turn-around with the most competitive terms

One or more of the CNA companies provide the products and/or services described. The information is intended to present a general overview for illustrative purposes only. It is not intended to constitute a binding contract. Please remember that only the relevant insurance policy can provide the actual terms, coverages, amounts, conditions and exclusions for an insured. All products and services may not be available in all states and may be subject to change without notice. "CNA" is a service mark registered by CNA Financial Corporation with the United States Patent and Trademark Office. Certain CNA Financial Corporation subsidiaries use the "CNA" service mark in connection with insurance underwriting and claims activities. Copyright © 2022 CNA. All rights reserved.