

As a market-leading, A-rated carrier with 120 years of experience, CNA delivers efficient and specialized capabilities for businesses. We are a leading underwriter of program business, with a total gross written premium of over \$1 billion* With distinctive and tailored coverage and service solutions, our programs team has the deep industry, product and creative expertise to drive successful long-term relationships.



^{*} Includes CNA's Commercial and Affinity programs

Customized Support for Our Program Partners and Insureds

We specialize in providing insurance solutions for trade and industry associations, franchises, buying groups and individual businesses homogeneous in nature. We will consider the assumption of existing programs and the establishment of new programs with well-defined strategies. Our success in the program business marketplace is built on our long-standing relationships with our program partners.



CNA Affinity Programs

CNA is a leading underwriter of specialty program business, with a total gross written premium of over \$1 billion. With nearly two dozen managing general underwriter (MGU) relationships supporting our program business, CNA holds market-leading positions in the professional services and healthcare industries.

Our relationships with our program partners average more than 20 years. CNA has decades-long partnerships with varying MGUs to provide Professional Liability insurance for Architects & Engineers, as well as Allied Healthcare providers and accountants. And our Lawyers Professional Liability program has benefited from relationships with 18 state administrators that span from six to 65 years. Several CNA programs are also recognized and endorsed by various industry, trade, professional and bar associations.

Bringing More Value to Our Programs

At CNA, we take a measured, disciplined approach to growing our Affinity programs business.

Collaborative approach with MGUs.

We recognize the importance of the MGU model and focusing on individual program management. Our collaborative approach with MGU partners aims to develop program strategies that ensure profitable performance.

Broad underwriting appetite.

With a broad risk appetite for small to large businesses, our Affinity programs deliver Management and Professional Liability insurance solutions that address our insureds' unique needs.

Risk Control and Claims excellence.

CNA's Risk Control professionals were the first in the industry to be awarded the UL Recognized Risk Engineer designation. Our services help your clients reduce loss costs, restore operations and increase productivity. We provide dedicated and specialized claims handling for program policyholders, including claims and litigation risk management services helping protect your clients' brand, business and reputation.

Jay M. Dipasupil

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Specialty Affinity Programs

CNA Commercial Programs

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CNA Financial Corporation subsidiaries use the "CNA" service mark in connection with insurance underwriting and claims activities.