Many businesses today spend time, money and resources to help prevent losses. Unfortunately, some losses, especially those related to disasters and emergency situations, are unpreventable. Business continuity planning is a comprehensive approach to ensuring businesses continue to function efficiently in the event of a loss. For more than 100 years, CNA has provided insurance solutions and loss prevention methods to a wide range of businesses. We help you plan for emergency situations, reducing the potential for substantial injuries and financial loss. This Business Continuity Planning Reference Guide identifies areas to focus on as you put together your Business Continuity Plan (BCP).

Why Complete a Business Continuity Plan?

Four out of 10 businesses do not reopen after a disaster and another 25% fail within one year, according to the Federal Emergency Management Agency (FEMA). Companies that plan for emergencies greatly increase the likelihood of staying in business and getting back to work quickly. A good BCP can help:

• Maintain business operations after a disaster occurs.
• Ensure continuity for providing supplies or service to customers
• Uphold a good business reputation
• Uphold shareholders’ interests
• Minimize legal liability and insurance costs

An effective plan needs to encompass how employees communicate, where they will go and how they will continue to do their jobs after an emergency. Based on experience, CNA estimates for every dollar of loss, three additional dollars are lost due to a damaged reputation, lost profits and indirect loss costs. Insurance protection alone is not enough. The time to plan for a disaster is now – not after a loss occurs.

Creating and Enforcing a Business Continuity Plan

The scope of operations for most businesses is so vast that it is hard to know where to start to create a BCP. First, put together a team that will be in charge of creating and maintaining the plan. The team should be aware of all processes used by the business, or each person on the team should be responsible for knowledge of a different aspect of operations. As your team creates your BCP, it is important to keep in mind the following critical elements to all planning efforts.

Phase 1 – Review Business Impact Analysis

• Identify types of losses that could affect your company and assess the degree of risk – loss frequency and severity potential should be analyzed
• Review your business process flow chart. Should one business process become inoperable, identify what business unit will be responsible for that process
• Identify operations crucial to survival and recovery
• Ensure business data (sales records, customer lists, tax information, legal documents, etc.) are stored or are backed up at an off-site location
• Develop a succession plan for executive management positions

1 http://www.fema.gov/protecting-your-businesses
Phase 2 – Identify Business Partners
• Ensure there are multiple vendors that can provide outsourced services in case of an emergency
• Create a contact list of key vendors and business partners, and keep the list at an off-site location accessible by multiple employees rather than one person

Phase 3 – Create a Plan for Your Facilities
• Consider alternate locations in the event main operations centers become unusable or inaccessible
• Determine a meeting place for the executive management team
• Determine security needs if an emergency were to occur to protect both people and property

Phase 4 – Review Payroll Processes
• If applicable, ensure vendors have plans for payroll continuity
• Work with vendors to ensure that employee data, such as personal and tax information, is stored at a secure, off-site location

Phase 5 – Confirm Crisis Management Procedures
• Make sure those involved know what they are supposed to do
• Train alternates in case back-up help is needed
• Practice crisis communication with employees and customers
• Invest in an alternate form of communication in case phones, email or computer networks go down or are inaccessible

Phase 6 – Coordinate with Others
• Meet with other businesses in your building or industrial complex to discuss BCPs
• Talk with first responders or emergency personnel and utility providers to ensure they are familiar with your business and facility
• Have discussions with current suppliers, shippers and others with whom you work

Phase 7 – Plan Ongoing Testing
• Review the emergency plan at least annually and update as needed
• Hold realistic drills on a consistent basis so that employees can participate as expected in a stressful situation

Further your Knowledge Before a Disaster Occurs
CNA’s School of Risk Control Excellence (SORCE) provides resources to help you prepare for the worst. Additionally, the following links are helpful in the creation of BCPs:
• CNA PrepWise [www.cna.com/prepwise](http://www.cna.com/prepwise)
• CNA Risk Control Resources [www.cna.com/riskcontrol](http://www.cna.com/riskcontrol)
• CNA “Act Now!” [www.cna.com/actnow](http://www.cna.com/actnow)
• Ready.gov [www.ready.gov](http://www.ready.gov)
• Centers for Disease Control and Prevention [www.cdc.gov](http://www.cdc.gov)
• U.S. Environmental Protection Agency [www.epa.gov](http://www.epa.gov)
• Federal Emergency Management Agency [www.fema.gov](http://www.fema.gov)

CNA’s Associate Business Continuity Planners (ABCPs) are available to help with your specific needs and can advise your business as it prepares a course of action to take in the event of an emergency.

To learn more about how CNA Risk Control can work with you to help create or review your Business Continuity Plan, please speak with your local independent agent, or visit [www.cna.com/riskcontrol](http://www.cna.com/riskcontrol).