

# Insurance solutions from a recognized leader in the healthcare industry.



We can show you more.®

With more than 50 years of experience delivering insurance coverages to healthcare organizations and providers, CNA is a trusted leader and one of the top five underwriters of healthcare liability insurance products and services.



## Insurance coverages for an ever-changing industry.

Based upon our strong relationships with industry associations and long-term customers, as well as our deep understanding of emerging trends and issues in healthcare, we've developed insurance coverages tailored to meet the unique needs of healthcare providers. As an affiliated carrier for eight national healthcare professional associations and co-founder of the National Patient Safety Foundation, we bring extensive industry knowledge, unparalleled experience and solid financial stability to the evolving world of healthcare.

Through a collaborative initiative with the Schwartz Center for Compassionate Healthcare, CNA is demonstrating support for compassionate care and its importance in improving patient outcomes and reducing medical errors and professional liability exposures. We are promoting Schwartz Center membership for both our current and prospective hospital insureds through our professional liability insurance program.

## A broad appetite.

CNA has created insurance solutions and coverages for the following healthcare organizations and professionals:

- Accountable care organizations
- Aging services providers
- Allied healthcare facilities
- Hard-to-place physicians, CRNAs and dentists
- Hospitals and health systems
- Life sciences companies
- Physician clinics and group practices
- Physicians

## Hospital organizations we serve.

- Community hospitals of all sizes
- Governmental and public healthcare facilities
- Medical schools and university health systems
- Multi-hospital systems and integrated delivery systems
- Tertiary care facilities
- Specialty hospitals, including behavioral health, cardiac, long-term acute care, pediatric and rehabilitation

## Coverages designed specifically for hospitals.

- Limits of liability of up to \$25 million
- Available throughout the United States, as well as the United Kingdom and Western Europe
- Primary, excess and alternative risk transfer options
- Accountable care organization (ACO) coverage availability
- Physician integration product for employed and closely affiliated physicians
- Errors and omissions liability coverage for clinical trials conducted or administered by the hospital
- Equipment Maintenance Program (MVP®)
- Specialized hospital property coverage
- Cyber liability, including privacy and information risk
- Captive and fronting capabilities

CNA voted "Best U.S. Specialty Lines Insurer" for the second consecutive year by Intelligent Insurer magazine (1/19/12).

CNA selected as "Best Medical Malpractice Provider" in 2011 Risk Manager Choice Awards by PropertyCasualty 360, a National Underwriter website (5/2/11).

## Key cross-sell products.

In addition to CNA's signature healthcare product, **Healthcare Professional Liability**, we offer:

CNA Commercial	CNA Specialty	CNA Specialized Consultation
<ul style="list-style-type: none"> <li>• Inland Marine (Medical and Scientific Equipment)</li> <li>• Ocean Marine (Cargo)</li> <li>• Equipment Breakdown</li> <li>• International (Passport® and Worldpass®)</li> <li>• Information Risk (CNA NetProtect®)</li> <li>• Commercial Automobile</li> <li>• Property</li> <li>• General Liability</li> </ul>	<ul style="list-style-type: none"> <li>• Crime</li> <li>• Employment Practices Liability</li> <li>• Directors and Officers Liability</li> <li>• Products Liability – Life Sciences Companies</li> <li>• Equipment Maintenance Program (MVP®)</li> </ul>	<ul style="list-style-type: none"> <li>• Clinical Services and Operations</li> <li>• Employment Practices Liability</li> <li>• Equipment Breakdown</li> <li>• Fleet Management / Driver Safety</li> <li>• Information Technology</li> <li>• Infrared Thermography</li> <li>• Property</li> </ul>

## Create a safer environment for you and your patients through effective risk and claim management.

With certifications and industry designations, our risk control consultants develop industry-leading resources and provide value-added consultative services to help identify and manage liability exposures, minimize risk, enhance patient safety and avoid claims.

- Comprehensive claim studies identify risk exposures and offer mitigation techniques
- Valuable risk assessment tools address the various concerns of healthcare facilities, including easy-to-use checklists and questionnaires
- Customized educational programs, such as webinars and in-person sessions, address industry issues
- Risk control consultants have earned advanced designations, such as the Certified Professional in Healthcare Risk Management (CPHRM) designation
- CNA is the only insurance carrier awarded the Underwriters Laboratories, Inc. (UL) Recognized Risk Engineers designation
- Clinical, governance and environment of safety risk control expertise and consultation
- Centers of Expertise involving birth trauma and high value claims
- With experience as attorneys, healthcare providers and administrators, our claim staff is comprised of more than 100 professionals, averaging over 22 years of service in the healthcare industry

## Financial strength, for greater peace of mind.

Founded in 1897, CNA is the 7th largest U.S. commercial property and casualty insurance company. We have approximately 7,600 employees, and serve businesses and professionals in the United States, Canada and Europe. CNA products and services are sold by professional independent agents and brokers, and we are highly rated for financial strength by several major independent rating agencies.

- A.M. Best: **A (Excellent)** with a stable outlook
- Standard & Poor's (S&P): **A (Strong)** with a stable outlook
- Moody's: **A3 (Good)** with a positive outlook

## Broad industry experience and solutions you can trust.

From underwriting to risk control to claim services to actuarial, CNA's solutions for healthcare providers are developed by professionals with significant experience in the healthcare industry — many with advanced designations such as the Chartered Property Casualty Underwriter (CPCU), the Registered Professional Liability Underwriter (RPLU), the Certified Professional in Healthcare Risk Management (CPHRM), Fellow of the Society of Actuaries (FSA), and UL Recognized Risk Engineers designation.

When it comes to extensive healthcare knowledge and unparalleled experience ... **we can show you more.®**

For more information, call 888-600-4776 or visit [www.cna.com](http://www.cna.com).

