

June 30, 2017 Update

CNA is the 8th largest U.S. commercial property and casualty insurance company.<sup>1</sup> Founded in 1897, CNA has approximately 6,500 employees, serving businesses and professionals in the U.S., Canada, Europe and Asia. CNA products and services are sold by highly regarded independent agents and brokers.

## Financial Strength Ratings – CNA P&C Insurance Group

A.M. Best: **A (Excellent)**; Standard & Poor's: **A (Strong)**; Moody's: **A3 (Good)**, with all rating outlooks stable. **CNA Europe**, through CNA Insurance Company Limited, has an S&P rating of **A (Strong)** with a stable outlook. **Canada**, through Continental Casualty Company's Canadian Branch, has an A.M. Best rating of **A (Excellent)** with a stable outlook.

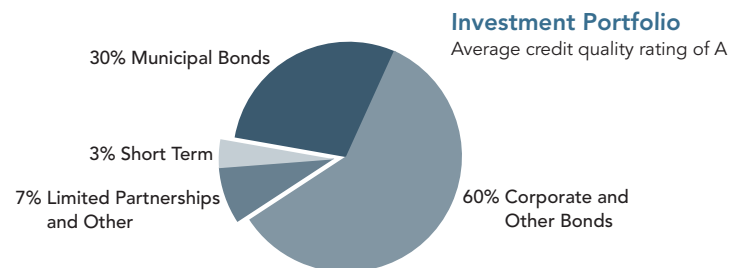
## Q2 2017 Financial Highlights (in millions, except ratios and book values per share)

	Q2 2017	Q2 2016
Net operating income	\$239	\$201
Net income	\$272	\$209
P&C Operations net written premium	\$1,702	\$1,625
P&C Operations combined ratio	93.5%	97.4%
Book value per share	\$44.39	\$43.94

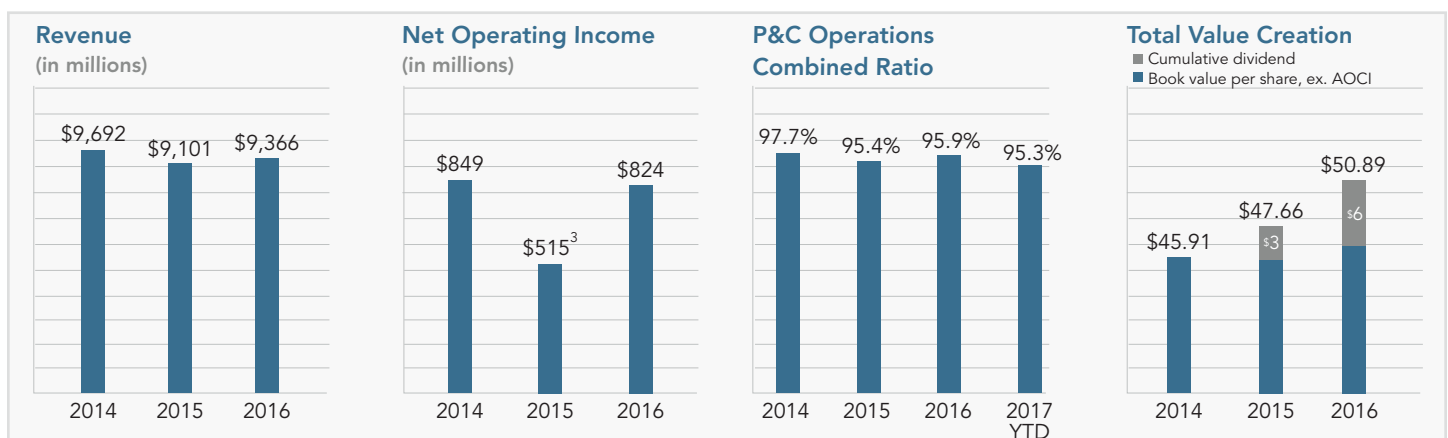
- NOI was \$239 million, compared with \$201 million in the prior-year quarter. The operating return on equity for the quarter was 8.0%.
- P&C Operations generated a 93.5% combined ratio in the quarter, nearly four points better than 2016's second quarter, due to improved underlying underwriting results in each of the three P&C businesses.
- Commercial had a great quarter, improving its combined ratio 8.4 points to 95.1% and Specialty had another strong quarter with an 89.9% combined ratio.
- Improving underwriting execution is evident in the underlying loss ratio of 60.5%, which is nearly three-and-a-half points better than the prior-year quarter.
- Book value per share, excluding Accumulated Other Comprehensive Income, increased 4.2% from year-end 2016, adjusting for dividends.

## Balance Sheet Strength & Stability at 6/30/2017

- Invested assets - \$46.3B
- GAAP equity - \$12.0B
- Statutory surplus - \$10.6B<sup>2</sup>
- Total capital - \$14.7B
- Debt-to-capital ratio - 18.4%



## Three-Year Financial Performance



1. Based on 2015 net written premium, A.M. Best

2. Represents the combined statutory surplus of Continental Casualty Companies and its subsidiaries

3. Adjusted operating income of \$792m excludes the impact of LTC charge, retroactive reinsurance accounting and investment accounting change of \$198m, \$54m and \$25m, respectively



I am pleased with our second quarter results and overall operational progress. Improvement in both our underlying loss ratio and expense ratio created one of our best underwriting quarters in the past decade. In addition, in meeting with agents and brokers around the globe, I am hearing strong support for a re-energized CNA.

**Dino E. Robusto**  
Chairman and Chief Executive Officer

**More Of What You Value**

**Deep industry and product expertise.** Insurance solutions from CNA are based on a deep understanding of our customers and their industries. You benefit from insurance protection designed for your business and aligned with your goals.

**Broad underwriting appetite.** In addition to our broad appetite for business risks, CNA focuses on construction, manufacturing, technology, healthcare, professional services, financial institutions, real estate and small business. The breadth of our product portfolio enables CNA to provide customized insurance solutions that anticipate and address our customers' risks.

**Claim and risk control excellence.** Our services will help you better understand your risks, reduce loss costs, restore your operations and increase productivity. CNA's Risk Control specialists were the first in the industry to be awarded the UL Recognized Risk Engineer professional designation.

**Local presence.** CNA has added branch staff to respond even more effectively to our producers and their clients. We know your time is valuable. From providing a quick quote to walking you through the claim process, CNA is focused on delivering service when and where you want it.

