

You deliver the expertise and service dialysis patients rely on for maintaining good health. We can do the same for the health of your organization.

### A single source coverage solution for a complex risk environment

Providing center- or home-based dialysis services creates a unique variety of healthcare professional liability risks ranging from safe medication administration and monitoring to infection control and machine malfunction. That's why it's important that your insurance carrier understands the nature and scale of your business exposures. With more than 40 years of experience in the healthcare industry, CNA is a trusted leader and one of the top five underwriters of healthcare professional liability insurance products and services in the U.S. Our experience in underwriting dialysis service providers of various types and sizes enables CNA to offer you the valuable insight and core coverages you need to help protect your organization.

### An experienced approach to protecting your assets

Our dedicated CNA HealthPro underwriting team consists of professionals with an average of more than 15 years of experience in the allied healthcare facilities market. We understand the ever-changing landscape of the healthcare industry and the unique risks related to the clinical services our customers provide. We draw upon this expertise every day as we work with our customers to determine how the services they provide are evolving in order to further develop tools and tailor coverages to help protect their organizations.

### Smart coverage options with a clinical eye toward your specialized risk

Our insurance products for dialysis centers are structured to provide a broad spectrum of protection for various aspects of each customer's organizational needs.

#### Core Coverages:

- Healthcare Professional Liability
  - Laboratory services are included
  - Professional liability coverage is available for physicians
  - Coverage is available for multi-state operations
- General Liability
  - Product liability is included
- Umbrella and Excess liability

#### Additional Coverages:

- Commercial automobile liability including hired and non-owned coverage
- Property including loss of patient property
- Cyber liability coverage through CNA NetProtect®
- Collateral lines coverages

For a complete listing of coverages, visit [www.cna.com/healthpro](http://www.cna.com/healthpro).

## Reduce loss exposures with CNA risk control resources

With a nationwide staff of highly experienced risk control consultants and our complimentary CNA HealthPro Risk Control materials available at [www.cna.com/riskcontrol](http://www.cna.com/riskcontrol), we offer risk control solutions to help you identify and manage exposures across your organization.

### Risk control services and materials include:

- Customized educational materials, including newsletters and claim trend studies
- Detailed claim analyses
- Onsite assessments, including clinical care services
- Organizational risk evaluations
- Specialty-specific seminars
- Telephone and e-mail support and consultation

## Count on CNA claim service excellence when you need us most

CNA HealthPro Claim is comprised of more than 100 professionals, located strategically throughout the U.S. Averaging over 22 years of service in the industry, we are dedicated to resolving even your most complex health-care claims in a timely and fair manner. With experience as attorneys and healthcare providers, our claim staff resolves thousands of claims—for individual allied health-care providers as well as the largest integrated delivery systems—every year. The result is an impressive breadth and depth of insight that helps us stay ahead of legal trends and developments in order to better protect our policyholders when a claim arises. And when necessary, our legal defense team brings together nationally known defense attorneys and expert witnesses to develop innovative claim management and legal strategies to achieve the best possible outcome. Because we understand the many varied services provided by allied healthcare facilities, including dialysis centers, you can count on CNA HealthPro Claim to deliver responsive, professional and equitable service.

## CNA HealthPro — the right choice for dialysis centers

For more than 100 years, we've been helping businesses proactively manage their risk. With customized coverages and services for healthcare providers, we offer collateral lines coverage to address the needs of large and small organizations. From our more than \$50 billion in assets to our "A" rating for financial strength and solid industry reputation for risk control and claim management, when you want an experienced carrier dedicated to the health of dialysis centers ... **we can show you more.<sup>SM</sup>**



**Business insurance you can feel good about. To learn more about our flexible, innovative approach to underwriting risks for dialysis centers, contact your local independent agent or visit [www.cna.com/healthpro](http://www.cna.com/healthpro).**