

Recent Technology Successes



We can show you more.*



TECHNOLOGY

Agents and brokers expect to work with insurance specialists who have the expertise and understanding of their clients' business needs and can deliver meaningful solutions. That is what CNA brings to the table. With a powerful legacy, international capabilities rooted in a strong local presence, well-known business insurance expertise, and a deep commitment to our agents, brokers and customers, we offer more than just a policy – we deliver distinctive insurance solutions and promise a superior customer experience.

Highlighted Success Story:

A state-of-the-art data center company recognized as best-in-class for uptime performance formed two new entities – facilities management and construction services companies – to leverage their expertise in data centers. The incumbent carrier did not have the expertise to consider the two new entities, so the agent brought the account to CNA. CNA's Technology and Construction underwriters were able to understand the exposures of the two new entities and build insurance programs to win the business. Once the data center's policy term expired from their incumbent carrier, they also chose CNA because of our ability to truly understand their varied business insurance needs and coordinate tailored risk control services across all three entities.

DESCRIPTION	PREMIUM	COVERAGES WRITTEN	COMPETITIVE ADVANTAGE
Data Center	\$324,000	Property, General Liability, Equipment Breakdown, Auto, Umbrella	Broad Property capacity and ability to coordinate coverage for newly-formed entities
Online Survey Cloud-based Software	\$176,000	Property, General Liability, Auto, Workers' Comp, Umbrella, Tech E&O (non-admitted), International	Broader E&O and Property coverage, new International package, consistency in market
Electronics Systems Manufacturer	\$155,000	Technology E&O (non-admitted)	Third-party Product Recall, Cyber Data Breach vendor choice
Digital Media and Marketing for Loyalty Programs	\$26,000	Property, General Liability, Auto, Workers' Comp, Umbrella	Manuscripted a unique coverage for Property and Crime exposures
Software as a Service Provider for Not-for-profit Companies	\$620,000	Property, General Liability, Auto, Workers' Comp, Umbrella, International	Consolidation from three carriers into a one-carrier solution with Workers' Comp dividend program
Digital Media Planning Platforms for Healthcare	\$53,000	Property, General Liability, Auto, Workers' Comp, Umbrella, Media Liability	Educated agent and customer on Media Liability coverage gaps
IT Software and Services in Data Analytics, Consulting, Systems Integration	\$128,000	Property, General Liability, Auto, Workers' Comp, Umbrella	Property CAT capacity
Communications Vendor and Value-added Reseller	\$133,000	Property, General Liability, Auto, Workers' Comp, Umbrella	Collaborated with customer and agent to craft a tailored service plan
Developer of Mixed Reality Virtual Vision Technology	\$316,000	Workers' Comp, International	Established relationship as a startup, and able to grow with client
Digital Design Studio for Branding	\$18,000	CNA Connect®, Auto, Umbrella	Broad coverage of CNA Connect and Tech Super Choice Endorsement
Cloud-based Software for Property Managers	\$43,000	Property, General Liability, Auto, Workers' Comp, Umbrella, Tech E&O (admitted), International	Broader E&O, Property and International coverages to respond to rapidly growing firm needs

As of 7/31/16

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