



**National Precast Concrete Association, Inc.  
Business Insurance Program  
Letter of Recommendation**

At NPCA, we know the value of quality and safety. Whether through our dedication to expanding the use of quality precast concrete or our ongoing commitment to plant safety, we provide resources and opportunities to our members to promote these values.

We've found these same characteristics in the insurance program available through CNA. The National Precast Concrete Association (NPCA) is convinced that the quality of CNA's program is strong enough to take on the unique challenges of the precast concrete industry, yet flexible enough to suit the needs of your individual business. That's why, after careful consideration, NPCA is promoting CNA as the business insurance provider for the Association.

CNA was selected because it has long been recognized as the leader in developing insurance programs and providing safety and loss prevention resources for trade associations. We encourage you to review this comprehensive and competitive insurance program that effectively responds to the needs of NPCA members.

CNA provides the financial strength, market commitment and industry expertise to design and deliver a business insurance program especially for precasters. CNA will work closely with NPCA to continue to keep pace with this rapidly-changing industry.

This is not only an acknowledgement of CNA's reputation for delivering quality insurance programs for association groups, but also an appreciation for their commitment to industry-specific coverage, safety and loss prevention and expert claim handling.

In an increasingly complicated insurance climate, it is our hope that this program will help stabilize your insurance costs, while at the same time, offer you peace of mind that your investment is properly protected.

Sincerely,

Ty E. Gable, CAE  
President  
National Precast Concrete Association