### ALLIED HEALTHCARE FACILITIES

The experience to understand

outpatient-based allied healthcare

facility businesses. The strength

and knowledge to manage their

professional liability and general

liability risks.





Your mission is to provide quality care. Ours is to provide you with quality insurance products and services.

With more than 40 years of experience in the healthcare industry, CNA is a trusted leader and one of the top five underwriters of healthcare insurance products and services for a wide spectrum of organizations. We offer extensive industry knowledge, valuable insight and core coverages tailored to meet the unique needs of more than 50 types of outpatient allied healthcare facilities.

## An experienced approach to protecting your organization

Our dedicated CNA HealthPro underwriting team consists of professionals with an average of more than 15 years of experience in the allied healthcare facilities market. We understand the ever-changing landscape of the healthcare industry and the unique risks posed by each of the clinical services our customers provide. We draw upon this expertise as we work with our customers every day to determine how the services they provide may be evolving and further develop tools and coverages to help protect their organizations. Customized programs are tailored to meet the needs of:

- Ambulatory surgery centers
- Behavioral health centers providing outpatient services
- Cancer treatment centers
- Community health centers
- Dialysis centers
- Home health services, including homemaker/companion, skilled medical care and visiting nurse associations
- Hospice services
- Medical laboratory services
- Lithotripsy centers
- Pharmacies
- Radiology services, including non-invasive radiological services, such as CT, MRI and PET scans
- Rehabilitation services, including trauma rehabilitation and occupational, physical and speech therapy
- Schools, including medical, dental, optometry and allied medical health professionals
- Student health centers colleges and universities
- Substance abuse counseling centers



## The right coverages — wherever and whenever care is provided.

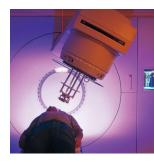
Our insurance products for the allied healthcare facilities market are structured to provide a broad spectrum of protection for various aspects of each customer's business operations.

#### **Core Coverages:**

- Professional Liability
- General Liability
- Employee Benefits
- Excess/Umbrella

#### **Additional Coverages:**

- Commercial Automobile
- Directors and Officers Liability
- Employment Practices Liability
- Property
- Cyber Liability
- Workers' Compensation



### A smart approach to managing risks

CNA is dedicated to helping allied healthcare facilities manage the financial cost of risks by preventing losses from occurring. Our nationwide staff of highly experienced risk control consultants is ready to create and provide programs that help identify and manage exposures across organizations, minimize risk and avoid costly disruption of operations. In addition, our complimentary CNA HealthPro Risk Control materials are available online as a resource to help protect your business assets and ultimately, the bottom line.

CNA can help allied healthcare facilities:

- Identify and assess potential liabilities
- Develop and implement preventive strategies
- Educate administrators and staff members
- Understand the legal and regulatory environment
- Improve internal communications
- Create operational efficiencies

Risk control services include:

- Customized educational materials, such as newsletters and claim trend studies
- Detailed claim analyses
- Onsite assessments, including clinical care services
- Organizational risk evaluations
- Specialty-specific seminars
- Support and consultation by telephone and e-mail

# Count on CNA claim service excellence when you need us most

CNA HealthPro claim staff is comprised of more than 100 professionals, averaging over 22 years of service in the industry. With experience as attorneys, healthcare providers and administrators, our claim teams are well positioned to help protect our policyholders when a claim arises. Our legal defense team brings together nationally known defense attorneys and expert witnesses to develop innovative claim management and legal strategies in order to achieve the best possible outcome. We strive to facilitate a process that resolves even the most complex claims in a timely and fair manner.



We work with our customers everyday to determine how

the services they provide may be evolving and further develop

tools and coverages to help protect their organizations.

# CNA HealthPro — the right choice for the healthcare industry

For more than 100 years, CNA has been helping businesses maintain a higher level of performance by proactively managing their risk. With customized coverages and services for health-care providers, we offer collateral lines capabilities to address the needs of large and small organizations across a variety of industries. From our more than \$50 billion in assets to our "A" rating for financial strength and solid industry reputation for risk control and claim management, when you want an experienced carrier dedicated to the health of allied healthcare facilities ... we can show you more.<sup>54</sup>



Business insurance you can feel good about. To learn more about our flexible, innovative approach to underwriting healthcare industry risks, visit www.cna.com/healthpro.



The organization is an insurance broker that submits applications to CNA on behalf of its clients for insurance products dedicated to private company management and professional liability.

Published by CNA. For additional information, please call CNA HealthPro at 1-888-600-4776. The information, examples and suggestions presented in this material have been developed from sources believed to be reliable, but they should not be construed as legal or other professional advice. CNA accepts no responsibility for the accuracy or completeness of this material and recommends the consultation with competent legal counsel and/or other professional advisors before applying this material in any particular factual situations. This material is for illustrative purposes and is not intended to constitute a contract. Please remember that only the relevant insurance policy can provide the actual terms, coverages, amounts, conditions and exclusions for an insured. All products and services may not be available in all states. CNA is registered trademark of CNA Financial Corporation. Copyright © 2011 CNA. All rights reserved.