# For a wide variety of technology companies, CNA is the smart choice for coverage.





CNA insures a wide portfolio of technology companies, from companies in the software, programming, IT consulting and telecommunications space, to manufacturers and distributors of electronics, instruments, communications equipment and component parts, to content creators and providers. CNA considers not just what the company does but also for whom it works, allowing us to write a broader range of businesses than most other carriers in the marketplace. Our team of industry experts provides customized protection to meet your clients' varying needs.

#### Software and IT Services

Companies that offer software development, computer programming, data processing, consulting, internet-related services, system analysis and design, software consulting and training, and information retrieval including:

- Software developers, custom programmers, system integrators and providers of computer consulting and other computer related services
- Internet access and service providers
- Providers of web hosting and web design services
- Computer processing and data preparation services

- IT government contractors
- Companies that facilitate cloud computing and emerging technology infrastructure
- IT staffing other than permanent placement
- Data processing schools

## **Electronics Manufacturers**

Companies that manufacture products used to process or display data, including component parts of those systems; companies that manufacture instruments that are controlled electronically including:

- Companies that develop, design and engineer electronic components including those that outsource manufacturing overseas (fabless)
- Manufacturers / Assemblers of computer chips, wiring, harnesses, cables, electronic connectors, circuit boards and other component parts
- Manufacturers / Assemblers of computers and peripheral equipment such as printers, computer storage devices, display devices, document entry, optical scanning, point of sale devices and office machines
- Manufacturers / Assemblers of telecommunications and broadcasting, and commercial audio, video equipment
- Electronic photographic equipment and parts manufacturers
- Manufacturers / Assemblers of instruments and related products for measuring, displaying, transmitting and use in research and development labs

## **Communications Companies**

Telecommunications / cable companies who sell or resell local, long distance, paging, data services, internet bandwidth, cable television, internet, cable, cellular and land line services or equipment including:

- Providers (sellers and resellers) of local and long distance telephone service, paging, cellular, cable television service and fiber optic services
- Value added resellers of telecommunications equipment
- Video conferencing service providers

#### Media

Producers and creators of traditional and electronic content including:

• Creators of digital content

#### Distribution relation to technology products

Computer hardware and software stores

- Companies that consult on, design or recommend communication networks
- Wireless service companies
- Companies that offer bundled services such as cable, internet and phone
- Traditional and digital newspaper, periodical, book and miscellaneous publishers
- Companies that distribute computers, computer peripherals, software and electronic parts

# End use and end user are critical to determining eligibility. Risks with the following exposures require more careful underwriting and may not be eligible for all lines of business:

- Software that has a high consequential bodily injury or property damage liability exposure
- Electronic devices and components that control transportation, power grid or utilities
- Communication risks when the majority exposure is construction
- Controversial or adult content providers
- Distributors with significant warehouse or delivery fleet exposures
- Companies that derive the majority of their revenue from low tech outsourcing services such as call center where high turnover or part time employment exists
- Online gaming

For more information about CNA insurance solutions for technology companies, contact your local branch or visit www.cna.com/technology.



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