



Small Business

# CNA Small Business Technology

## Greater Flexibility. Expanded Capacity. New Possibilities.

CNA has elevated its Small Business Technology offering with expanded eligibility and refreshed underwriting structure to bring more opportunities to you and your clients.

### Expanded Eligibility

Our newly expanded capabilities are designed to keep pace with technology's rapid evolution and help you serve a wider range of technology clients.

**We've broadened our eligibility across the following segments:**

- IT and computer-related consulting
- Software development and programming
- Media and digital technology classes

**Updated thresholds now include:**

- Up to \$100M in annual revenue
- Up to \$75M in payroll



[Quote in CNA Central](#)



## Regional Small Business Technology Underwriting

Small Business Technology underwriting is now aligned with CNA's Regional Branch structure, a move that will enable us to deliver localized expertise and consistent execution across all small business and middle market technology product offerings.

### Southcentral Region

Joy Jordan – Houston, Dallas, Austin, New Orleans, Oklahoma, Arkansas

### Southeastern Region

Jeffrey Dussault – Florida, Charlotte, Atlanta, Nashville, Birmingham, Richmond, Centrally Managed Non-Program

### NY Metro

Lorna Jackson – NYC, Long Island, Westchester, New Jersey

### Northeast Region

Waleska Lopez – Washington, D.C., Baltimore, Boston, Philadelphia, Connecticut, Syracuse

### Midwest Region

John Knauer – Illinois, Chicago, Ohio, Michigan, Minneapolis, Wisconsin, Kentucky, Indiana, Pittsburgh, Kansas City, St. Louis

### West Region

Lisa Gyles – Denver, Phoenix, Albuquerque, Seattle, Portland

### West Coast – CA

Pamela Polk – San Francisco, Los Angeles, Orange County, San Diego

*All other underwriter assignments and exposure guidelines remain as currently structured.*



## Tools to Support Your Growth

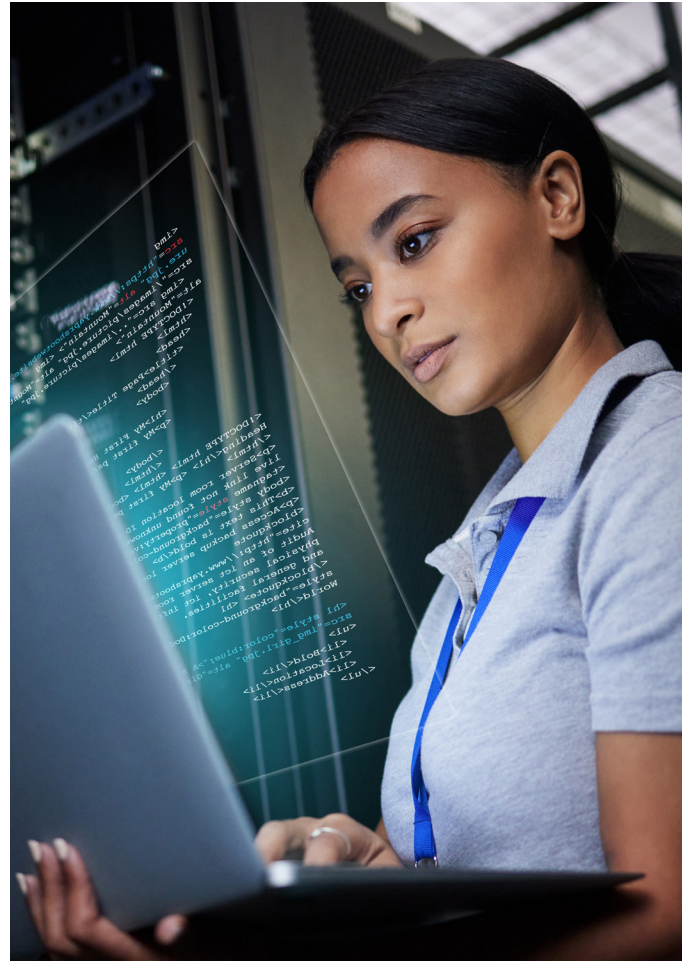
Visit [CNA Central](#) anytime for quick access to the resources you rely on:

- Appetite guidance
- Supplemental applications
- Enhancement endorsements
- Policy documents
- Underwriter contact information
- New business quoting access



## Built for Partnership

At CNA, we evolve with your needs. Our latest enhancements give you stronger tools to differentiate your value, deepen client trust and expand your reach in the technology sector.



## CNA Highlights

**125+**

Years of experience

**7th**

Largest U.S. commercial insurer\*

Financial Strength Ratings

**A+**

S&P

**A+**

A.M. Best

**A2**

Moody's

**A+**

Fitch



## Ready to move forward?

Log in to [CNA Central](#) to quote and submit eligible Technology risks.

## Questions or need more information?

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Or visit [cna.com/solutions/small-business/technology](https://cna.com/solutions/small-business/technology)

\*S&P Global Market Intelligence based on 2024 premium data.

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