

National Accounts

# National Accounts

Innovative Insurance Solutions for  
Large, Complex Businesses

**CNA**

Start

# Overview

## Expertise and a Broad Portfolio of Solutions

A “one-size-fits-all” insurance approach no longer works for today’s businesses. They face a litany of evolving complexities and risks, from increased litigation and skyrocketing punitive awards to unexpected losses and natural catastrophes.

At CNA, our National Accounts team reviews each large business’ specific needs and develops customized risk management and insurance solutions with meaningful capacity across Property, Casualty and Financial Lines of business.

## The CNA Difference

Our National Accounts team offers longstanding expertise, top-tier talent, specialized underwriting, best-in-class claims service and creative collaboration to meet the unique needs of large businesses around the world.



**Longstanding Expertise.** We combine a deep understanding of large, national companies that have complex geographic footprints and risk profiles with an ability to evolve and forecast what’s next, building on our proven industry experience and a legacy of trust.



**Top-Tier Talent and Specialized Underwriting.** Our team is well versed in the nuances of each policyholder’s business and is equipped to address complicated risks based on a strong, consistent global underwriting approach.



**Creative Collaboration.** Our dedicated Underwriting, Risk Control, Claims and International Solutions teams work together across disciplines and lines of business to provide integrated solutions. In many cases, we can also partner with a third-party administrator of the client’s choosing.





# Coverages

## Our Appetite

We have meaningful capacity to provide the right coverages for large businesses. In addition to the list below, we also work to incorporate numerous other industries based on program structure, collaborative risk control philosophy and other parameters.

- Business Services
- Commercial Real Estate
- Cultural Institutions
- Entertainment
- Financial Institutions
- Healthcare
- Higher Education
- Hospitality
- Manufacturing\*
- Professional Services
- Public Administration/Public Assembly
- Real Estate
- Retail
- Technology
- Wholesale

## Our Products

CNA offers a broad array of holistic and tailored coverages for National Accounts risks, including primary and international casualty, umbrella and excess casualty placements, financial lines placements, and ground-up or shared and layered property placements.

*\* Refer to [Manufacturing and Technical Risk Appetite](#).*



### Resources:

- [National Accounts Property Sell Sheet](#)
- [Creative Underwriting Solutions](#)
- [National Accounts Casualty Sell Sheet \(International\)](#)
- [National Accounts Casualty Sell Sheet \(Primary\)](#)
- [National Accounts Umbrella & Excess Casualty](#)

# International

Large, multinational businesses are highly complex – and so are the risks they face every day. CNA's International Solutions team has the experience, technical expertise and global reach to deliver critical coverage and support around the world. Our integrated platform seamlessly provides international insurance solutions to help support the growing trend of globalization.

## Global Capabilities

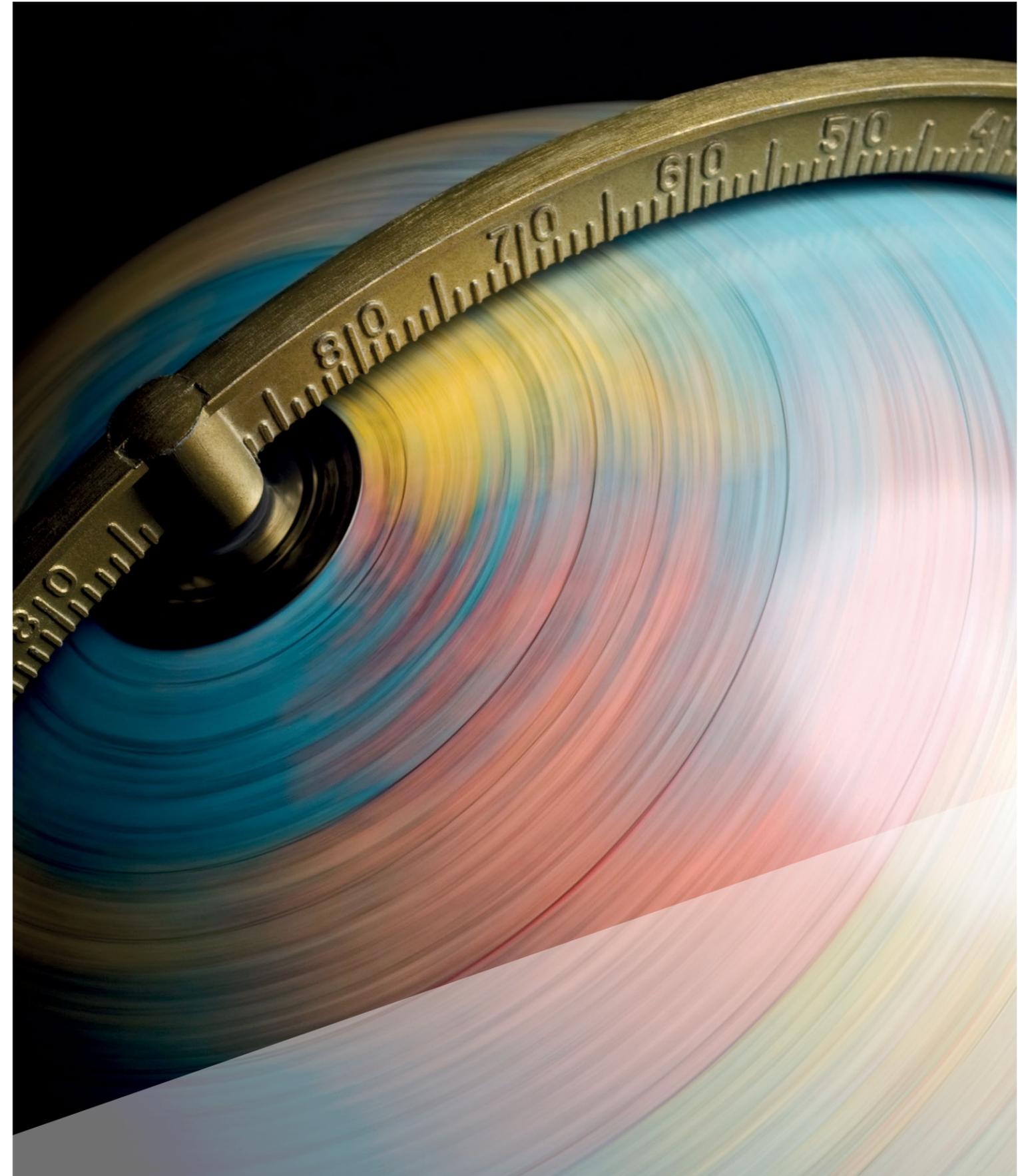
We have strong international capabilities rooted in a local presence overseas, with owned offices and a Strategic Partner Network spanning 190 countries. Our comprehensive approach enables us to better support businesses with complex local policy requirements.

- The state-of-the-art CNA ComPass™ technology platform allows us to manage local admitted placements worldwide in real-time, making it easier than ever to quote, bind and service global placements.
- Dedicated National Account teams in the U.S., Canada and Europe are able to recognize unique situations, client sizes/types, geographies and exposures, and provide customized solutions for each client.
- We have strong relationships with our non-owned network partners, and work closely with them to ensure fast, effective service worldwide.



### Resources:

[International Reach with a Local Touch](#)  
[CNA International Solutions](#)



# Claims + Risk Control

## Dedicated Team of Claims Professionals

CNA's Claims professionals have deep expertise in the coverages we write and industries we serve. Large and complex companies can have large and complex claims and an experienced claims team can make all the difference. Our team is empowered to provide best-in-class Claims services designed to help large businesses manage claims, understand and mitigate exposures, address potential losses, and maintain business continuity.



Resources:

[CNA Claims Services](#)

## Industry-Leading Risk Control Services

Our Risk Control team provides a consultative approach to risk improvement and mitigation strategies, working directly with our policyholders using educational resources like PrepWise and manager training to help businesses prepare for critical exposures.



Resources:

[Risk Control Capabilities Brochure](#)

[CNA Risk Control](#)

[PrepWise Resources](#)

[School of Risk Control Excellence® \(SORCE®\) Catalog](#)



# About CNA

CNA is one of the largest U.S. commercial property and casualty insurance companies. Backed by more than 125 years of experience, CNA provides a broad range of standard and specialized insurance products and services for businesses and professionals in the U.S., Canada and Europe.

We've positioned our resources around how agents and brokers define accounts to maximize business opportunities and enhance engagement across the board.

Founded in 1897

**Specialized**  
 underwriting capabilities  
 in most countries and territories  
 through our company platform,  
 network partnership and our  
 Syndicate 382, Lloyd's of London

One of the largest  
U.S. commercial lines insurers

Currently insures over  
**one million**  
businesses and professionals



For more information, contact your local underwriter or visit [cna.com](http://cna.com)