

Solutions for Technology Companies that Innovate and Evolve



TECHNOLOGY

Clients expect to work with insurance specialists who have the expertise and in-depth understanding of their needs to deliver meaningful solutions. That is what CNA brings to the table. We do not rest on our past successes, but continue to listen, learn and evolve as an organization.

As a market-leading, A-rated carrier, with a nearly 120-year history in business insurance, we have a deep understanding of the multitude of challenges and exposures faced by the technology industry. Today's tech companies make up a \$10 billion market. Each of these companies faces an ultra-competitive environment and must constantly innovate, grow and evolve.

We have enhanced our underwriting, risk control and claim teams to build **tailored and specialized capabilities** for the technology industry segment and invested in our **international reach** and **local presence** to best meet your needs. We look forward to working with you to build distinctive insurance solutions and deliver a superior customer experience to demonstrate that when it comes to business insurance ... **we can show you more.**[®]

Flexible Solutions Spanning the Technology Universe

CNA insures a wide variety of technology companies, considering not just what the company does, but also for whom it works, allowing us to write a broader range of businesses than most other carriers in the marketplace.

- **Software and IT Services**, including cloud service providers
- **Electronics Manufacturers**
- **Communications Companies**
- **Digital Media**, producers and creators of electronic and traditional content

Customized Insurance Solutions that Quickly Respond to Emerging Technology Risks

- **Technology E&O**, available on an admitted or excess and surplus lines basis, includes enterprise media liability coverage and network security and privacy coverage with first party limits up to the full policy limit.
- **Property and General Liability** exposures are covered by our proprietary **CNA Paramount**[®] form that addresses these critical exposures with one simple, customizable and comprehensive policy, plus a \$1 million Additional Coverage Basket and a newly enhanced umbrella and excess form.

- **Umbrella & Excess Liability** solutions offer up to \$50,000,000 of lead and excess capacity to deliver critical coverage and support to help you respond to and address the unexpected for your clients.
- **Business Owners' Policy** coverage is provided through our market-leading, proprietary **CNA Connect**[®] policy with the **Technology Super Choice Endorsement** that simplifies and expands the definition of Business Personal Property (BPP) to include computers, software and data and works both onsite and temporarily offsite within the coverage territory, protecting your equipment, including client EDP in the insured's control.
- **International** exposures covered through **CNA Passport**[®] and **CNA WorldPass**[®] providing key foreign property and liability coverages such as Kidnap and Ransom, Automobile Liability, Real and Personal Property, and Business Income.

Additional key coverages include:

- Commercial Auto
- Workers' Compensation
- Inland Marine
- Ocean Cargo
- Management Liability – Employment Practices Liability, Directors & Officers, Fiduciary and Crime



Risk Control Services that Help Technology Companies Reduce Costs and Improve Profitability

- **Services for Cloud and Data Center Service Providers** including comprehensive facilities review, business continuity planning, emergency planning and a business income/extra expense worksheet designed specifically for data centers.
- **Certified Information Privacy Technologists (CIPT)** consultants and a Certified Ethical Hacker (CEH) identify and assess risk exposures and develop solutions to minimize the impact of data breaches and losses to your clients' and their customers.
- **Data Protection Gap Analysis** provides information security programs and risks assessment, including scoring control, estimated loss potential and expected impact of loss prevention and mitigation efforts.
- **CNA's School of Risk Control Excellence (SORCE®)** offers multi-disciplinary forums that provide education on emerging risks and risk-management solutions associated with the latest technology trends, such as cloud computing, big data and the Internet of Things (IoT).

CNA can offer both an admitted and customized E&O solution.

Prompt, Attentive and Customer-Focused Claim Handling to Meet Your Clients' Needs

- **Pre-Claim Assistance:** CNA's Errors & Omissions policies offer pre-claim assistance, providing access to CNA's highly trained claim team prior to the start of a claim.
- **Information Risk Claims:** Holistic support provided through all phases of an information breach, including connecting with expert attorneys, breach response vendors and credit monitoring services to assist in effectively dealing with the potential ramifications of any breach.
- **Litigation Management Services:** Staff counsel is offered in 32 offices across 23 states, covering major metropolitan areas with more than 200 trial lawyers with an average of 18 years of legal expertise.
- **Return to Work Job Bank:** Helps customers managing a work-related injury design a medically appropriate solution that may help minimize the number of days an employee is away from work.

A Local Expert with Global Expertise

Local experts serve as single point of contact in building worldwide solutions:

- Integrated domestic and international underwriting protects customers against global exposures.
- Our global network of partnerships provides a local contact who speaks their language and knows the local customs.
- International solutions include foreign coverage placement, international regulatory and business environmental intelligence, as well as a travel assistance program.

Start Building a Stronger Book of Business Today

Please contact your local branch underwriter or visit www.cna.com/technology.

