



**Northeast Spa & Pool Association
Business Insurance Program
Letter of Endorsement**

As of January 2010, the Northeast Spa & Pool Association (NESPA) selected CNA as its exclusive business insurance program partner, in recognition of CNA's expertise in the spa and pool industry. It's not only a strong acknowledgment of CNA's ability to provide comprehensive insurance coverages for NESPA members, but also an appreciation for CNA's track record of commitment and stability in the Construction insurance marketplace.

CNA has long partnered with trade associations like NESPA to gain firsthand knowledge and understanding of the issues that affect their industries. This approach allows NESPA members to benefit from a business insurance program that provides comprehensive loss prevention services, expert claims handling and property/liability insurance coverages that are specifically designed to meet the unique coverage needs of spa and pool contractors. They support issues and causes that are important to NESPA members and the industry at large, as evident in their financial contributions to the NESPA Foundation for the Advancement of Education & Professionalism.

We encourage you to review the coverages, services and resources available in this program. It is our hope that the CNA/NESPA business insurance program will help stabilize your insurance costs and offer peace of mind that your business is properly protected.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lawrence S. Caniglia', is positioned below the word 'Sincerely,'.

Lawrence S. Caniglia
Executive Director
Northeast Spa & Pool Association