

Design
Develop
Build
Manage
Own



A successful designer thinks about every detail for their commercial real estate projects. At CNA, we consider every detail to create a customized solution for your business insurance needs.

CNA is a trusted insurance carrier for the commercial real estate industry and offers a complete understanding of the risks you face as a designer of these properties. From simple risks to the most complex, CNA offers industry-specific coverages, innovative risk control programs and superior claim services. Together with your independent agent, we help ensure you get the customized commercial insurance solutions necessary to help minimize your risk.

When you're looking for an insurance carrier with extensive expertise insuring commercial real estate architects and designers ... **we can show you more.SM**

Comprehensive coverages for architects and designers

Customized coverages are available to design professionals through our exclusive partnership with, Victor O. Schinnerer. We focus on providing the customized coverages and services you need, so you can focus on managing your business. The following highlighted coverages address some of your specific needs.

- **DesignOne Property and Casualty** — provides comprehensive property and casualty coverage to a broad range of design professionals, including:
 - Property
 - General Liability
 - Auto
 - Workers' Compensation
 - Umbrella
- **CNA NetProtect[®] for Design Professionals** — provides critical network security and privacy liability protection for any business that relies on computers and networks
- **Commercial Crime** — protects from the loss of money resulting from risks such as theft, embezzlement, computer fraud, safe burglary and others
- **Epack[®] or Epack EZ[®]** — covers a wide range of insurance exposures for privately-owned companies, including:
 - Employment Practices Liability (EPL)
 - Directors and Officers Liability (D&O)
 - Fiduciary Liability
- **Professional Liability Errors & Omissions (E&O)** — protects architects, engineers and miscellaneous consultants against loss resulting from acts, errors or omissions in their performance of services
- **Passport[®]** — our non-admitted primary product for small international business with incidental overseas exposure, such as trip travel
- **WorldPass[®]** — our Controlled Master Program, featuring policies for the larger, more complicated real estate risks that usually require the issuance of one or more local policies from CNA overseas branch offices or strategic partners

CNA services are centered around your needs

Our Risk Control services help architects and design professionals manage risk and control costs

We understand the challenges facing commercial real estate designers and our risk control professionals have created a unique set of tools to protect your profitability.

Here are just a few of the innovative risk control services CNA and Schinnerer have available to our commercial real estate designers:

- **Risk Management Resources** — client loss prevention and risk management services are an integral part of the Schinnerer and CNA programs. We recognize that liability exposures represent an inherent part of a firm's practice and are committed to working with insured firms to help identify and manage these exposures. We developed the first program of professional liability insurance for design professionals and have provided loss prevention services since 1957.
- **School of Risk Control Excellence** — provides a series of educational seminars led by experienced real estate professionals designed to help you mitigate the impact of risk control issues on day-to-day operations. Some courses specific to commercial real estate include:
 - Building Your Business Continuity Plan (BCP)
 - Fire Protection, Inspection, Testing and Maintenance
 - Slips, Trips and Falls
- **Reference Materials** — a library of informational materials is available to you covering topics such as disaster planning and recovery, electrical failures, and slips, trips, and falls. Visit the risk control Web page at www.cna.com/riskcontrol

In keeping with a tradition established over five decades ago, we want to put our experience to work for you. We can help policyholders to manage their risk, practice assertively and improve their bottom line. With value-added service seminars and varied publications available from our Risk Management Services department you can take advantage of the wide range of practice management and risk avoidance tools available from Schinnerer and CNA.

CNA claim service is here to support you

CNA is one of the most trusted names in commercial insurance, providing protection to more than one million businesses and professionals in the U.S. and internationally. Our professional claim adjusters have commercial real estate property expertise, which enables them to process claims quickly and fairly. For large and more complex matters, CNA Claims incorporates a Major Case Unit in which all adjusters have obtained Product Liability and Construction Risk and Insurance Specialist certifications.

With claim handling available in all 50 states and comprehensive programs designed to reduce the overall cost of loss, we offer many service advantages to properly manage a claim. At CNA, we provide a consistent, seamless approach to claim handling, beginning with initial claim reporting and ending with the final resolution of a claim. Claims can be reported online, phone or fax and service is available 24/7.

For more information, contact your local independent agent, visit www.cna.com/realestate or www.planetaec.com.

