



Advanced Medical Technology Services Information Sheet

CNA Overview:

- CNA is the 7th largest U.S. commercial lines insurer. With annual revenues of \$10 billion, CNA is "A" rated for financial strength by A.M. Best.
- \$1 billion CNA HealthPro business unit is a leader in providing insurance protection to healthcare providers and businesses.
- In the Advanced Medical Technology (AMT) market, CNA is the 2nd largest U.S. insurer. Its commitment to underwriting, claim and risk control excellence places CNA in a leading market position.

Underwriting Capabilities:

- For 15 years, CNA has been meeting the needs of highly specialized firms in the AMT market, including:
 - Biomedical research and development firms performing clinical trials
 - Biotechnology and medical device manufacturers
 - Specialty pharmaceutical, generics and nutraceutical companies
 - Distributors and wholesalers of the above industry groups
 - Contract research and contract manufacturing organizations
 - University-based or independent clinical research facilities
- Dedicated, experienced AMT underwriters tailor coverage to meet unique client needs.
- Underwriting capabilities in all 50 states and a global presence serve the insurance needs of the AMT market.
- AMT clients have access to CNA's broad portfolio of products and services to meet their insurance needs.

Claim Capabilities:

- A dedicated team of experienced product liability claim analysts understands the complex legal issues facing AMT firms.
- Litigation management is directed by specialized claim professionals and defense counsel.
- A full range of services is available to manage claims for the following coverages: automobile, property, business interruption, workers' compensation and other lines.

Risk Control Capabilities:

- Risk control services are designed to improve client financial results, promote patient safety and implement proactive measures to address emerging issues. Our skilled professionals can provide the following services:
 - Product liability consulting and training
 - Employment practices liability consulting and training
 - Business continuity planning
 - Infrared Thermography of electrical systems, process equipment and machinery
 - Job hazard analysis
 - OSHA consulting
- Complete information on these and other services is available at www.cna.com/riskcontrol.

Please note that the services provided depend upon the insurance program purchased. For additional information, please call CNA HealthPro at 1-888-600-4776.