

CNA SIC 50512 Metal Distributors

SIC 5051 Metals Service Centers and Offices

Establishments primarily engaged in marketing semi-finished metal products, except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Metal dealers involved in the distribution of Pyromorphic metals like magnesium, titanium, lithium and zirconium are to be excluded.

- Aluminum bars, rods, ingots, sheets, pipes, plates, etc. – wholesale
- Anode metal – wholesale
- Bale ties, wire – wholesale
- Bars, metal – wholesale
- Bearing piles, iron and steel – wholesale
- Black plate, iron and steel – wholesale
- Castings, rough iron and steel – wholesale
- Concrete reinforcing bars – wholesale
- Copper sheets, plates, bars, rods, pipes, etc. – wholesale
- Ferroalloys – wholesale
- Forgings, ferrous – wholesale
- Forms, concrete construction steel – wholesale
- Foundry products – wholesale
- Ingots – wholesale
- Iron and steel flat products – wholesale
- Iron and steel semi-finished products – wholesale
- Metals, except precious – wholesale
- Nails – wholesale
- Nonferrous metal, except precious e.g., sheets, bars, rods – wholesale
- Pig iron – wholesale
- Piling, iron and steel – wholesale
- Pipe and tubing, steel – wholesale
- Pipe, cast iron – wholesale
- Plates, metal – wholesale
- Rails and accessories – wholesale
- Reinforcement mesh, wire – wholesale
- Rods, metal – wholesale
- Sheets, galvanized or other coated – wholesale
- Sheets, metal – wholesale
- Steel – wholesale
- Strip, metal – wholesale
- Structural shapes, iron and steel – wholesale
- Terneplate – wholesale
- Tin and tin based metals, shapes, forms, etc. – wholesale
- Tin plate bars – wholesale
- Tin plate – wholesale
- Track spikes – wholesale
- Tubing, metal – wholesale
- Wire rods – wholesale
- Wire rope or cable, not insulated – wholesale
- Wire screening – wholesale
- Wire, not insulated – wholesale
- Zinc – wholesale

CNA SIC 50741 Plumbing Supplies & Fixtures Dealer / Distributor

SIC 5074 Plumbing and Heating Equipment and Supplies (Hydronics)

Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are excluded and should be classified in Construction, Industry 1711.

- Boilers, power: industrial – wholesale
- Boilers, steam and hot water heating – wholesale
- Burners, fuel oil and distillate oil – wholesale
- Convectors – wholesale
- Fireplaces, prefabricated – wholesale
- Furnaces, except electric and warm air – wholesale
- Hydronic heating equipment and supplies – wholesale
- Metal sanitary ware – wholesale
- Oil burners – wholesale
- Pipe and boiler covering – wholesale
- Plumbers' brass goods, fittings and valves – wholesale
- Plumbing and heating valves – wholesale
- Plumbing fixtures, equipment and supplies – wholesale
- Radiators and parts, heating: non-electric – wholesale
- Ranges, except electric – wholesale
- Sanitary ware, china or enameled iron – wholesale
- Sauna heaters, except electric – wholesale
- Solar heating panels and equipment – wholesale
- Steam fittings – wholesale
- Stoves, cooking: except electric – wholesale
- Stoves, wood burning – wholesale
- Valves, plumbing and heating – wholesale
- Water conditioning equipment – wholesale
- Water heaters, except electric – wholesale
- Water softeners – wholesale

CNA SIC 51412 Food / Drink excluding Beer, Wine and Distilled Spirits Distributor

SIC 5142 Packaged Frozen Foods

Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries and other “deep freeze” products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish and meat which are not packaged are classified in Industries 5144, 5146 and 5147, respectively.

- Bakery products, frozen – wholesale
- Bread, frozen: packaged – wholesale
- Cakes, frozen: packaged – wholesale
- Dinners, frozen – wholesale
- Fish, frozen: packaged – wholesale
- Frozen foods, packaged – wholesale
- Frozen vegetables – wholesale
- Fruit juices, frozen – wholesale
- Fruits, frozen – wholesale
- Meat pies, frozen – wholesale
- Meat, frozen: packaged – wholesale
- Pies, fruit: frozen – wholesale
- Poultry pies, frozen – wholesale
- Poultry, frozen: packaged – wholesale
- Seafoods, frozen: packaged – wholesale
- Soup, frozen – wholesale

SIC 5143 Dairy Products, Except Dried or Canned

Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

- Butter – wholesale
- Cheese – wholesale
- Cream stations – wholesale
- Dairy depots – wholesale
- Dairy products, except dried or canned – wholesale
- Frozen dairy desserts – wholesale
- Ice cream and ices – wholesale
- Milk and cream, fluid – wholesale
- Milk cooling stations, operated by farm assemblers
- Milk depots – wholesale
- Yogurt – wholesale

SIC 5144 Poultry and Poultry Products

Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142 and those distributing canned poultry are classified in Industry 5149. CNA is not a market for SIC 2015. The Avian or Bird Flu guidelines must be followed <https://w3.cna.com/collab/gm/folder-1.11.128543>.

- Eggs: cleaning, oil treating, packing and grading – wholesale
- Eggs – wholesale
- Poultry products – wholesale
- Poultry: live, dressed or frozen except packaged – wholesale

SIC 5145 Confectionery

Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn and similar chips.

- Candy – wholesale
- Chewing gum – wholesale
- Confectionery – wholesale
- Corn chips – wholesale
- Fountain fruits and syrups – wholesale
- Nuts, salted or roasted – wholesale
- Popcorn – wholesale
- Potato chips – wholesale
- Syrups, fountain – wholesale
- Toppings, soda fountain – wholesale

CNA SIC 51412, continued

SIC 5146 Fish and Seafoods

Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in non-sealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149 and those distributing packaged frozen foods are classified in Industry 5142.

- Fish, cured – wholesale
- Fish, fresh – wholesale
- Fish, frozen except packaged – wholesale
- Seafoods, not canned or frozen packaged – wholesale

SIC 5147 Meats and Meat Products

Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142 and those distributing canned meats are classified in Industry 5149.

- Lard – wholesale
- Meats, cured or smoked – wholesale
- Meats, fresh – wholesale

SIC 5148 Fresh Fruits and Vegetables

Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

- Banana ripening for the trade – wholesale
- Fruits, fresh – wholesale
- Potatoes, fresh – wholesale
- Vegetables, fresh – wholesale

SIC 5149 Groceries and Related Products, Not Elsewhere Classified

Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine and distilled alcoholic beverages of Industry Group 518.

- Bagging of tea – wholesale
- Bakery products – wholesale
- Beverage concentrates – wholesale
- Bottling mineral or spring water – wholesale
- Breakfast cereals – wholesale
- Canned goods: fruits, vegetables, fish, seafoods and meats
- Canned specialties – wholesale
- Chocolate – wholesale
- Cleaning of dry foods and spices – wholesale
- Coffee: green, roasted, instant, freeze-dried or extract – wholesale
- Cookies – wholesale
- Cooking oils – wholesale
- Crackers – wholesale
- Dairy products, dried or canned – wholesale
- Dog and cat food – wholesale
- Flavoring extract, except for fountain use – wholesale
- Flour – wholesale
- Fruit peel – wholesale
- Fruits, dried – wholesale
- Health foods – wholesale
- Honey – wholesale
- Hop extract – wholesale
- Macaroni – wholesale
- Malt extract – wholesale
- Malt – wholesale
- Margarine – wholesale
- Milk, canned or dried – wholesale
- Molasses, industrial – wholesale
- Pet food – wholesale
- Pickles, preserves, jellies, jams and sauces – wholesale
- Pretzels – wholesale
- Rice, polished – wholesale
- Salad dressing – wholesale
- Salt, evaporated – wholesale
- Sandwiches – wholesale
- Sauces – wholesale
- Sausage casings – wholesale
- Shortening, vegetable – wholesale
- Soft drinks – wholesale
- Soups, except frozen – wholesale
- Spaghetti – wholesale
- Spices – wholesale
- Starches – wholesale
- Sugar, refined – wholesale
- Syrups, except for fountain use – wholesale
- Tea – wholesale
- Vegetable cooking oil – wholesale
- Wet corn milling products – wholesale
- Yeast – wholesale

CNA SIC 51991 Distributors Non-durable Goods – No Food / Drink

SIC 5199 Non-durable Goods, Not Elsewhere Classified

Establishments primarily engaged in the wholesale distribution of non-durable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags and bagging, and burlap. Cigar and cigarette lighters, smokers pipes and smokers' supplies – wholesale distributors are not eligible and are not within the CNA middle market appetite.

- Advertising specialties – wholesale
- Art goods – wholesale
- Artists' materials – wholesale
- Bags, textile – wholesale
- Baskets: reed, rattan, willow and wood – wholesale
- Broom, mop and paint handles – wholesale
- Burlap – wholesale
- Candles – wholesale
- Canvas products – wholesale
- Cats – wholesale
- Chamois leather – wholesale
- Charcoal – wholesale
- Christmas trees, including artificial – wholesale
- Clothes hampers – wholesale
- Cotton yarns – wholesale
- Curios – wholesale
- Dogs – wholesale
- Felt – wholesale
- Fish, tropical – wholesale
- Foam rubber – wholesale
- Furs, dressed – wholesale
- Gifts and novelties – wholesale
- Glassware, novelty – wholesale
- Greases, animal and vegetable – wholesale
- Hairbrushes – wholesale
- Ice, manufactured or natural – wholesale
- Industrial yarn – wholesale
- Jewelry boxes – wholesale
- Leather and cut stock – wholesale
- Leather goods, except footwear, gloves or luggage
- Linseed oil – wholesale
- Novelties, paper – wholesale
- Oils, except cooking: animal and vegetable – wholesale
- Oilseed cake and meal – wholesale
- Pet supplies, except pet food – wholesale
- Plant food – wholesale
- Plastic foam – wholesale
- Rayon yarns – wholesale
- Rennet – wholesale
- Rubber, crude – wholesale
- Sawdust – wholesale
- Sheet music – wholesale
- Silk yarns – wholesale
- Sponges – wholesale
- Statuary – wholesale
- Vegetable cake and meal – wholesale
- Wigs – wholesale
- Wood carvings – wholesale
- Woolen and worsted yarns – wholesale
- Worms – wholesale
- Yarns – wholesale

For more information about Middle Market Focus Classes or our appetite, contact your CNA Branch underwriter.