



Middle Market

Private Equity

Private equity firms and their portfolio companies face a challenging landscape: fast-growing, ever-changing and extremely competitive. CNA understands not only the realities of the private equity segment, but also the diverse exposures that firms and their portfolio companies face depending on the industry – from commercial enterprise and manufacturing to life sciences and technology. Just as important, our Private Equity team delivers agility, specialization and forward-looking insights to help policyholders stay a step ahead of market evolution.

To meet the diverse needs of this segment, our Private Equity team takes a holistic view of singular or multi-line coverage needs and provides solutions that align with broker, agent and policyholder expectations. We understand the importance of speed and consistency. That's why integration and collaboration are paramount – to make every experience as seamless as possible and help drive profitable growth for our policyholders.

Broad underwriting appetite

CNA's entrepreneurial approach allows us to pivot across opportunity sets and align with our brokers' expectations – meeting the needs of policyholders around the world. Our appetite is inclusive of our commercial enterprise including, but not limited to:

- Construction
- Life Sciences
- Manufacturing
- Professional Services
- Real Estate
- Technology

We can entertain both traditional guaranteed cost and loss sensitive alternatives.

Specialized knowledge and responsive service

A deep understanding of the market, combined with our commitment to fast, flexible service, means we can pivot with the needs of our brokers, agents and policyholders.

- Our dedication to the M&A practice, in partnership with our branches, displays our team's commitment to developing our presence and leadership in the private equity space.
- We can provide a single industry or multi-line focus with a deeper, detailed understanding that brokers, agents and policyholders demand.
- Our Underwriting, Risk Control, Claim and International Solutions teams work together seamlessly to provide comprehensive insights and superior coverage options that align with industry needs – helping policyholders protect their business and better manage risk at every stage.
- With a fully integrated and dedicated team of industry specialists, we can swiftly respond and adapt to unique needs in creative ways as opposed to a single solution set – staying top of mind to deliver quality service.

Global and excess capabilities

We're able to deliver multinational solutions seamlessly thanks to our global expertise and excess capacity. Most importantly, we provide a consistent global underwriting approach on an international basis and a strong local presence with expertise and authority at the point of sale.

- We support multinational organizations with complex local policy requirements through dedicated CNA Private Equity teams in the U.S., Canada and Europe.
- We work with 226 strategic business partners spanning 190 countries.
- Our state-of-the-art CNA ComPass™ technology platform allows us to write and manage local admitted placements worldwide in real-time.

Dedicated team of Claim professionals

Private Equity claims are highly complex, and an experienced team can make all the difference. Our global team uses top legal talent and local jurisdictional knowledge and to provide superior support and achieve the greatest benefit for every policyholder.

Industry-leading Risk Control services

Our dedicated Risk Control team helps clients identify exposures before they become claims. Using cutting-edge technology and deep insurance expertise – including numerous specialized designations and industry certifications – CNA's Risk Control consultants offer systematic, sustainable solutions that can help companies mitigate risk and protect their bottom line.

Stability and financial strength

CNA is one of the largest U.S. commercial property and casualty insurance companies. We provide a broad range of standard and specialized insurance products and services for businesses and professionals in the U.S., Canada and Europe, backed by more than 120 years of experience.

For more information, visit cna.com.